

Cabinetmaker quote review checklist

A practical pre-send check for Australian cabinetmakers and joiners: scope, cut list, cabinet pricing, labour, overheads, margin, GST, delivery, and production handover.

Project snapshot	
Client / builder	
Site address	
Rooms / zones	
Drawing revision	
Quote due	

Quoting workflow	What to check	Done
Scope confirmed	Client PDF, room list, drawings, finishes, appliances, site constraints.	<input type="checkbox"/>
Cabinet build checked	Base, tall, upper, panels, fillers, kickers, doors, drawers, shelves.	<input type="checkbox"/>
Cut list reviewed	Board area, edging, hinge cups, shelf pins, construction holes, machining notes.	<input type="checkbox"/>
Pricing inputs loaded	Supplier costs, hardware, labour rates, overhead recovery, waste, target margin.	<input type="checkbox"/>
Job costing complete	Delivery, install, consumables, GST, allowances, quote notes, exclusions.	<input type="checkbox"/>
Sendable output ready	Client quote PDF plus shop drawing pack or internal production notes.	<input type="checkbox"/>

Margin sanity check

Cost bucket	Question before sending	OK
Materials	Are board, fronts, edging, hardware, benchtop, freight, and waste covered?	<input type="checkbox"/>
Labour	Are CNC, assembly, install, project admin, and site handling included?	<input type="checkbox"/>
Overheads	Is shop overhead recovery visible rather than hidden in a guess rate?	<input type="checkbox"/>
Margin	Does the final sell price protect target gross margin after GST is separated?	<input type="checkbox"/>

Joina turns this checklist into a live quoting workflow: cabinet selections, supplier pricing, cut lists, labour, overheads, margin, GST, delivery, quote PDF, and shop drawings stay tied to the same job record.

joina.com.au/joinery-quote-software